Business Processes Assignment

# Seonhye Yoon

## Business Practices

## DMIT 1006

## OA01

Yvonne Bouchard

22nd September, 2021

Functional Area 1 (Human Resources)

|  |  |
| --- | --- |
| **Position 1** | Recruiter |
| **Provide Three Roles for** Position 1 | |
| **Role 1** | **Role 1 (Example: Create a three month market report using all available data and resources. Report is distributed to sales, production, and staff intranet.)** |
| **Role 2** | **Role 2 (Example: Predict future market shifts using available trend data, competitor analysis, market research, and customer segment research.)** |
| **Role 3** | **Role 3 (Example: Prepare marketing plans based on market forecasts, new customer segments, emerging technology, and opportunities.)** |
| **Document 1 Title (Example: Average Sales by store type [NOTE: replace image with your document] – The document is relevant to a Marketing Analyst due to the current sales trends and the inclusion of projections for stronger growth in the coming sales year.)**    Marshall, L. (2020). Average sales by store type. Chart. *Natural Foods Merchandiser*, *41*(4), 34. | |
| **Provide 3 Data Points from** Document 1 | |
| **Data Point 1** | **Data 1 (Example: Percent of health food stores with greater than or equal to 2,000 sqare feet of retail space that showed sales increases in 2019.)** |
| **Data Point 2** | **Data 2 (Example: Average sales increase percentage among health food stores with greater than or equal to 2,000 square feet of retail space.)** |
| **Data Point 3** | **Data 3 (Example: Percent of Supplement stores with sales decreases and greater than 1,200 square feet of retail space.)** |
| **Key Performance Indicator for** Position 1 (Update for your position title) | |
| **How is this position measured?** | **KPI 1 (Example: Accuracy of current market statistics to make informed decisions and predictions. A review of recommendations informs future performance.)** |

**Continue with** Functional Area 1 **and research your second position:**

|  |  |
| --- | --- |
| **Position 2** | **Position 2** |
| **Provide Three Roles for** Position 2 | |
| **Role 1** | **Role 1** |
| **Role 2** | **Role 2** |
| **Role 3** | **Role 3** |
| **Document 2 Title**  Table  Description automatically generated  Marshall, L. (2020). Average sales by store type. Chart. *Natural Foods Merchandiser*, *41*(4), 34. | |
| **Provide 3 Data Points from** Document 2 | |
| **Data Point 1** | **Data 1** |
| **Data Point 2** | **Data 2** |
| **Data Point 3** | **Data 3** |
| **Key Performance Indicator for** Position 2 | |
| **How is this position measured?** | **KPI 2** |

**Continue with** Functional Area 1 **and research your third position:**

|  |  |
| --- | --- |
| **Position 3** | **Position 3** |
| **Provide Three Roles for** Position 3 | |
| **Role 1** | **Role 1** |
| **Role 2** | **Role 2** |
| **Role 3** | **Role 3** |
| **Document 3 Title**  Table  Description automatically generated  Marshall, L. (2020). Average sales by store type. Chart. *Natural Foods Merchandiser*, *41*(4), 34. | |
| **Provide 3 Data Points from** Document 3 | |
| **Data Point 1** | **Data 1** |
| **Data Point 2** | **Data 2** |
| **Data Point 3** | **Data 3** |
| **Key Performance Indicator for** Position 3 | |
| **How is this position measured?** | **KPI 3** |

Functional Area 2 (Shipping-Receiving)

|  |  |
| --- | --- |
| **Position 1** | **Position 1** |
| **Provide Three Roles for** Position 1 | |
| **Role 1** | **Role 1** |
| **Role 2** | **Role 2** |
| **Role 3** | **Role 3** |
| **Document 1 Title**  Table  Description automatically generated  Marshall, L. (2020). Average sales by store type. Chart. *Natural Foods Merchandiser*, *41*(4), 34. | |
| **Provide 3 Data Points from** Document 1 Title | |
| **Data Point 1** | **Data 1** |
| **Data Point 2** | **Data 2** |
| **Data Point 3** | **Data 3** |
| **Key Performance Indicator for** Position 1 | |
| **How is this position measured?** | **KPI 1** |

**Continue with** Functional Area 2 **and research your second position:**

|  |  |
| --- | --- |
| **Position 2** | **Position 2** |
| **Provide Three Roles for** Position 2 | |
| **Role 1** | **Role 1** |
| **Role 2** | **Role 2** |
| **Role 3** | **Role 3** |
| **Document 2 Title**  Table  Description automatically generated  Marshall, L. (2020). Average sales by store type. Chart. *Natural Foods Merchandiser*, *41*(4), 34. | |
| **Provide 3 Data Points from** Document 2 Title | |
| **Data Point 1** | **Data 1** |
| **Data Point 2** | **Data 2** |
| **Data Point 3** | **Data 3** |
| **Key Performance Indicator for** Position 2 | |
| **How is this position measured?** | **KPI 2** |

**Continue with** Functional Area 2 **and research your third position:**

|  |  |
| --- | --- |
| **Position 3** | **Position 3** |
| **Provide Three Roles for** Position 3 | |
| **Role 1** | **Role 1** |
| **Role 2** | **Role 2** |
| **Role 3** | **Role 3** |
| **Document 3 Title**  Table  Description automatically generated  Marshall, L. (2020). Average sales by store type. Chart. *Natural Foods Merchandiser*, *41*(4), 34. | |
| **Provide 3 Data Points from** Document 3 Title | |
| **Data Point 1** | **Data 1** |
| **Data Point 2** | **Data 2** |
| **Data Point 3** | **Data 3** |
| **Key Performance Indicator for** Position 3 | |
| **How is this position measured?** | **KPI 3** |